

# Retail Price List - USA

March 1, 2016



Reference Phono Cartridges

All prices are shown in US dollars

<b>Delos</b>	<b>New (no trade-in)</b>	<b>1,995.00</b>
	<i>Upgrade (with trade-in)</i>	<b>1,595.00</b>
	<b>Rebuild/Exchange</b>	<b>1,395.00</b>
<b>Kleos</b>	<b>New (no trade-in)</b>	<b>3,695.00</b>
	<i>Upgrade (with trade-in)</i>	<b>2,960.00</b>
	<b>Rebuild/Exchange</b>	<b>2,215.00</b>
<b>Kleos SL</b> <i>Low output special limited edition Available by special order only</i>	<b>New (no trade-in)</b>	<b>3,995.00</b>
	<i>Upgrade (with trade-in)</i>	<b>3,195.00</b>
	<b>Rebuild/Exchange</b>	<b>2,395.00</b>
<b>Kleos Mono</b> <i>Available by special order only</i>	<b>New (no trade-in)</b>	<b>3,995.00</b>
	<i>Upgrade (with trade-in)</i>	<b>3,195.00</b>
	<b>Rebuild/Exchange</b>	<b>2,395.00</b>
<b>Etna</b>	<b>New (no trade-in)</b>	<b>8,995.00</b>
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<b>7,195.00</b>
	<i>Upgrade (with '2<sup>nd</sup> Tier' trade-in)</i>	<b>7,325.00</b>
	<b>Rebuild/Exchange</b>	<b>4,495.00</b>
<b>Etna SL</b> <i>Low output special limited edition Available by special order only</i>	<b>New (no trade-in)</b>	<b>9,995.00</b>
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<b>7,995.00</b>
	<i>Upgrade (with '2<sup>nd</sup> Tier' trade-in)</i>	<b>8,030.00</b>
	<b>Rebuild/Exchange</b>	<b>4,995.00</b>
<b>Etna Mono</b> <i>Available by special order only</i>	<b>New (no trade-in)</b>	<b>9,995.00</b>
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<b>7,995.00</b>
	<i>Upgrade (with '2<sup>nd</sup> Tier' trade-in)</i>	<b>8,030.00</b>
	<b>Rebuild/Exchange</b>	<b>4,995.00</b>
<b>Atlas</b>	<b>New (no trade-in)</b>	<b>11,995.00</b>
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<b>9,595.00</b>
	<i>Upgrade (with '2<sup>nd</sup> Tier' trade-in)</i>	<b>9,740.00</b>
	<b>Rebuild/Exchange</b>	<b>5,995.00</b>
<b>Atlas SL</b> <i>Low output special limited edition Available by special order only</i>	<b>New (no trade-in)</b>	<b>12,995.00</b>
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<b>10,400.00</b>
	<i>Upgrade (with '2<sup>nd</sup> Tier' trade-in)</i>	<b>10,715.00</b>
	<b>Rebuild/Exchange</b>	<b>6,495.00</b>
<b>Atlas Mono</b> <i>Available by special order only</i>	<b>New (no trade-in)</b>	<b>12,995.00</b>
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<b>10,400.00</b>
	<i>Upgrade (with '2<sup>nd</sup> Tier' trade-in)</i>	<b>10,715.00</b>
	<b>Rebuild/Exchange</b>	<b>6,495.00</b>

<sup>1</sup> 'Top Tier' trade-in means Titan, Atlas, Olympus & Parnassus

<sup>2</sup> '2<sup>nd</sup> Tier' trade-in means all other Lyra models

<b>SPT (Stylus Performance Treatment)</b>	<b>Each</b>	<b>60.00 each</b>
	<b>Pack of 10</b>	<b>60.00 each</b>

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This price list is effective March 1<sup>st</sup> 2016 until further notice and supersedes all previous price lists.